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8 control indirect materials spend with eProcurement.

Streamline procurement processes

Indirect materials procurement processes can often be time consuming and costly, representing thirty to eighty percent of a company's entire spend. The cost of processing a purchase order can range from \$80 to \$100, and up to thirty percent of these purchases are typically made outside of corporate contracts. To make matters worse, most indirect purchases are done through suppliers without pre-negotiated contracts.

The result of this 'maverick purchasing' can mean a cost increase of up to 50 percent. Web-enabled procurement solutions have the potential to lower processing costs, decrease material costs, speed order cycle times, improve order accuracy and enhance employee productivity.

eProcurement can help

A critical component of Supplier Relationship Management, eProcurement can help you attain better prices and quickly deploy an easy-to-use requisition and procurement solution. As a Web-based requisition and approval solution designed specifically for the procurement of indirect, non-production materials, eProcurement complements the direct materials purchasing functionality of ERP systems with its electronic catalogue, self-service requisitioning, approval workflow, and order management tools that automate and control the procurement process.

Take a closer look at how this solution can make a critical difference in your organization.

Improve workflow and employee productivity

eProcurement offers a streamlined, controlled procurement process for indirect materials to reduce maverick buying; transaction, administration and material costs; and ultimately inventory. With procurement card ordering, multi-lingual support and multiple content hosting models, these advantages enable

procurement professionals to be more strategic by selecting the best suppliers and negotiating the best contracts.

Web-based application automates procurement processes

eProcurement enables authorised users to requisition approved goods and services and governs items, suppliers, prices and approvals. It also allows you to leverage and facilitate supplier relationships.

Electronic catalogues offer ease of access

Use the personalised multi-vendor catalogues capability within eProcurement to display robust descriptions with flexible attributes and attachments. Additional content management tools provide support for buyer, supplier and third party managed catalogues.

Simple requisitioning enhances employee productivity

eProcurement offers browse and click ordering, quick ordering with quantity and part number, favourites for frequent purchases and a wizard tool for off-catalogue purchases.

Rules-based workflow streamlines authorisation

Using eProcurement you can easily manage end-user spending limits, budget and contract compliance and enforce flexible rules to support

eProcurement controls spend, speeds procurement cycles and improves supplier negotiations.



supplier relationship management

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your unique business needs. In addition, it supports parallel, serial and out-of-office routing.

Order management improves process flow

Back office integration for ERP order processing and multi-site support provides a direct link from the eProcurement system. The order management features also allow you to send XML orders straight to suppliers. Additionally, order management supports order tracking, inquiry and receiving, and Procurement card support.

Decision support provides spend visibility

Gain insight into indirect material costs by tracking orders and spending patterns, monitoring purchasing performance and analysing supplier usage and performance.

Make it Pay.

With eProcurement, employees can place orders for approved items directly from approved suppliers at pre-negotiated prices, terms and conditions to eliminate contract leakage and maximise your procurement team's time. Now, your professional buyers can spend more time evaluating suppliers and making better purchasing decisions.

Organisations using eProcurement can benefit from:

- Faster procurement cycles
- Reduced indirect material purchasing costs
- Faster approvals through rules-based approval routing
- Increased focus on strategic tasks
- Elimination of 'maverick' purchases
- Increased spend visibility
- Improved negotiations with suppliers using total buying power
- Reduced ordering errors

When your enterprise won't wait for better procurement practices, move forward faster with SSA eProcurement.

About PRO INITIATIVE.

Pro Initiative distributes the SSA Global product range throughout the Pacific Region. Pro Initiative was formed by a consortium of former SSA Global staff and Business Process Outsourcing specialists. To meet the changing demands of business today **PRO INITIATIVE** delivers solutions to clients based on traditional in-house deployments as well as via ASP and BPO, this provides clients the ability to focus on your clients and not worry about IT infrastructure.

For additional information on **PRO INITIATIVE** and the innovative range of products and services please call us on +61 2 9460 9799 or email info@proinitiative.com.au

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